

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

January 19, 2007

CHANGE NOTICE NO. 31  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  phil.todd@haworth.com	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: Laura Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>March 31, 2007</b>	
TERMS  <b>Net 30 Days</b>	SHIPMENT  <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM  <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\*THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

**Effective immediately, this Contract is hereby INCREASED by \$250,000.00**

**All other terms, conditions, specifications and pricing remain the same.**

**AUTHORITY/REASON:**

**Per agency request via AS-1 dated December 14, 2006 and Administrative Board approval on January 16, 2007.**

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$16,088,643.00**

Form No. DMB 234A (Rev. 1/96)  
AUTHORITY: Act 431 of 1984  
COMPLETION: Required  
PENALTY: Failure to deliver in accordance with Contract  
terms and conditions and this notice, may be considered  
in default of Contract

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

December 15, 2006

CHANGE NOTICE NO. 30  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc. One Haworth Center Holland, MI 49423</b>  <b>phil.todd@haworth.com</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: Laura Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>March 31, 2007</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective immediately, this Contract is hereby **EXTENDED** until March 31, 2007.

All other terms, conditions, specifications and pricing remain the same.

**AUTHORITY/REASON:**

Per vendor contact (Phil Todd) on November 21, 2006 by e-mail and  
DMB/Purchasing Operations approval. TOTAL ESTIMATED  
CONTRACT VALUE REMAINS: \$15,838,643.00

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

August 16, 2006

CHANGE NOTICE NO. 29  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc. One Haworth Center Holland, MI 49423</b>  <b>phil.todd@haworth.com</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: Laura Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD	From: <b>March 18, 1996</b> Thru: <b>December 1, 2006</b>
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective June 26, 2006, this Contract is hereby EXTENDED until December 1, 2006  
and INCREASED \$600,000.00.

All other terms, conditions, specifications and pricing remain the same.

**AUTHORITY/REASON:**

Per vendor contact (Phil Todd) on August 9, 2006 by e-mail and DMB/Purchasing  
Operations approval.

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$15,838,643.00**

Form No. DMB 234A (Rev. 1/96)  
AUTHORITY: Act 431 of 1984  
COMPLETION: Required  
PENALTY: Failure to deliver in accordance with Contract  
terms and conditions and this notice, may be considered  
in default of Contract

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

June 28, 2006

CHANGE NOTICE NO. 28  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  Haworth, Inc. One Haworth Center Holland, MI 49423  phil.todd@haworth.com	TELEPHONE Rhonda Hodges (517) 241-2388
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 Laura Gyorkos
Contract Compliance Inspector: Laura Gyorkos File Cabinets, Lateral—Statewide Contract	
CONTRACT PERIOD	From: March 18, 1996 Thru: August 1, 2006
TERMS Net 30 Days	SHIPMENT Within 45 Days ARO
F.O.B.	SHIPPED FROM Holland, MI
MINIMUM DELIVERY REQUIREMENTS 1 (one) file cabinet	

\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT

NATURE OF CHANGE (S):

Effective June 26, 2006, this Contract is hereby EXTENDED until  
August 1, 2006.

All other terms, conditions, specifications and pricing remain the  
same.

AUTHORITY/REASON:

Per vendor contact (Phil Todd) on June 26, 2006 by e-mail and DMB/Purchasing  
Operations approval. TOTAL ESTIMATED CONTRACT VALUE REMAINS:  
\$15,238,643.00

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

June 27, 2005

CHANGE NOTICE NO. 27  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  Haworth, Inc. One Haworth Center Holland, MI 49423  phil.todd@haworth.com	TELEPHONE Rhonda Hodges (517) 241-2388
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 Laura Gyorkos
Contract Compliance Inspector: Laura Gyorkos File Cabinets, Lateral—Statewide Contract	
CONTRACT PERIOD From: March 18, 1996 Thru: June 26, 2006	
TERMS Net 30 Days	SHIPMENT Within 45 Days ARO
F.O.B.	SHIPPED FROM Holland, MI
MINIMUM DELIVERY REQUIREMENTS 1 (one) file cabinet	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective June 27, 2005, this contract is hereby EXTENDED for one year with an option to extend for one additional year. The new contract end date is June 26, 2006. All pricing will reflect current discounts taken off the 2004 price list. Additional funds of \$1,500,000.00 have been added to the contract value. Discounts off list price remain the same.

All other terms, conditions, specifications and pricing remain the same.

**AUTHORITY/REASON:**

Per vendor contact (Rhonda Hodges) on 6/22/05 by e-mail and DMB/Acquisition Services approval.

**TOTAL REVISED ESTIMATED CONTRACT VALUE: \$15,238,643.00**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

June 16, 2005

CHANGE NOTICE NO. 26  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc. One Haworth Center Holland, MI 49423</b>  <b>phil.todd@haworth.com</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: Laura Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD	From: <b>March 18, 1996</b> Thru: <b>August 15, 2005</b>
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective June 16, 2005, this contract is hereby **EXTENDED** through August 15, 2005.  
All other terms, conditions, specifications and pricing remain unchanged.

**AUTHORITY/REASON:**

Per vendor contact (Rhonda Hodges) on 6/16/05 and DMB/Acquisition Services  
approval.

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$13,738,643.00**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

May 12, 2005

CHANGE NOTICE NO. 25  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  <b>phil.todd@haworth.com</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: Joan Bosheff <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>June 15, 2005</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective immediately this contract is hereby **EXTENDED** through June 15, 2005. All other terms, conditions, specifications and pricing remain unchanged.

**AUTHORITY/REASON:**

Per DMB/Acquisition Services

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$13,738,643.00**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

April 1, 2005

CHANGE NOTICE NO. 24  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  <b>phil.todd@haworth.com</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: Joan Bosheff <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>May 16, 2005</b>	
TERMS  <b>Net 30 Days</b>	SHIPMENT  <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM  <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective immediately, this contract is hereby EXTENDED through May 16, 2005.

PLEASE NOTE: The Buyer has been CHANGED to Laura Gyorkos.

All other terms, conditions, and prices remain the same.

**AUTHORITY/REASON:**

Per DMB/Acquisition Services

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$13,738,643.00**



STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

September 15, 2004

CHANGE NOTICE NO. 23  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  <b>phil.todd@haworth.com</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-7374 <b>Joan Bosheff</b>
Contract Compliance Inspector: Joan Bosheff <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>April 1, 2005</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective immediately, this contract is hereby EXTENDED through April 1, 2005.

All other terms, conditions, and prices remain the same.

**AUTHORITY/REASON:**

Per DMB/Acquisition Services

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$13,738,643.00**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

May 11, 2004

CHANGE NOTICE NO. 22  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  <b>phil.todd@haworth.com</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER / CA (517) 373-7374 <b>Joan Bosheff</b>
Contract Compliance Inspector: Joan Bosheff <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>September 30, 2004</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Checks for payment of user fees/rebate payments to the State should be made payable to the State of Michigan and sent to:

Department of Management and Budget  
Financial Services – Cashier Unit  
Lewis Cass Building  
320 South Walnut Street  
P.O. Box 30681  
Lansing, MI 48909

In addition, reports shall be submitted to the Buyer for the period covered by the check. The report shall include the date of the check, amount of the check, and the volume of sales the user fees/rebate is based upon for both the State of Michigan and MiDEAL members.

All other terms, conditions, and prices remain the same.

**Contract # 071B6000468**

**Change Notice# 22**

**Page 2 of 2**

**AUTHORITY/REASON:**

**Per DMB/ACQUISITION SERVICES.**

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$13,738,643.00**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

September 30, 2003

CHANGE NOTICE NO. 21 (revised\*)  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
<b>Haworth, Inc.</b>	VENDOR NUMBER/MAIL CODE
<b>One Haworth Center</b>	BUYER (517) 373-1455
<b>Holland, MI 49423</b>	<b>Laura Gyorkos</b>
<b>phil.todd@haworth.com</b>	
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>September 30, 2004</b>	
TERMS	SHIPMENT
<b>Net 30 Days</b>	<b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM
	<b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS	
<b>1 (one) file cabinet</b>	

**\* THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE (S):**

Effective October 1, 2003, this contract is hereby EXTENDED for one year until September 30, 2004. Also, this contract has been INCREASED by \$900,000.00. See two page attachments for changes and additional terms. All other terms, conditions, and specifications remain the same.

**AUTHORITY/REASON:**

Per vendor approval (Phil Todd) on 9/17/03, and DMB/ACQUISITION SERVICES approval.

**INCREASE: \$900,000.00**

**TOTAL REVISED ESTIMATED CONTRACT VALUE: \$13,738,643.00**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

September 19, 2003

CHANGE NOTICE NO. 21  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR		TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
<b>Haworth, Inc.</b>		VENDOR NUMBER/MAIL CODE
<b>One Haworth Center</b>		BUYER (517) 373-1455
<b>Holland, MI 49423</b>		<b>Laura Gyorkos</b>
<b>phil.todd@haworth.com</b>		
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>		
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>September 30, 2004</b>		
TERMS <b>Net 30 Days</b>		SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.		SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>		

**NATURE OF CHANGE (S):**

Effective October 1, 2003, this contract is hereby **EXTENDED** for one year until September 30, 2004. Also, this contract has been **INCREASED** by \$900,000.00. See two page attachments for changes and additional terms. All other terms, conditions, and specifications remain the same.

**AUTHORITY/REASON:**

Per vendor approval (Phil Todd) on 9/17/03, and DMB/ACQUISITION SERVICES approval.

**INCREASE: \$900,000.00**

**TOTAL REVISED ESTIMATED CONTRACT VALUE: \$13,738,643.00**

Contract 071B6000468

Change Notice # 21

September 18, 2003

Effective October 1, 2003, this contract has been extended for (1) one-year commencing on October 1, 2003 through September 30, 2004.

This contract is extended based on the following changes:

- These contracts are extended to local units of government belonging to the extended purchasing program facilitated by Department of Management and Budget, Acquisition Services.
- A 1% user fee is now instituted for use of this contract. The 1% fee is subtracted from the percentage discount off list. Therefore, the revised discount on the 950 series is now 71.7% off the 2000 list price ( $72.7\% - 1\% = 71.7\%$ ). Please refer to the attached pricing schedule for more details. There is no change to the current service fees, which are calculated on the total net price of the order. Please refer to the attached terms and conditions now added to this contract.

## LEVEL OF PRICING

The State will receive discounts as detailed on the attached pricing schedule. Users of this Contract will be assessed a 1% user fee on all items purchased. Therefore, agencies will receive the state discount less the 1% user fee. For example, the revised discount on the 950 series is now 71.7% off the 2000 list price ( $72.7\% - 1\% = 71.7\%$ ). Please refer to the attached pricing schedule for agency discounts on more product lines. There is no change to the current service fees, which are calculated on the total net price of the order.

## PAYMENT OF USER FEES TO THE STATE

The State of Michigan intends to implement a statewide Electronic Commerce Program. Payment of this program will be based on fees collected per Section titled "Level of Pricing".

The Contractor, within one (1) week of issuance of quarterly summary bills, shall remit (2) two checks to the State payment to cover the 1% user fee associated with the time period covered by the summary bills. One check will cover State of Michigan usage and one for members of the Extended Purchasing Program. The checks shall be made payable to the State of Michigan, Department of Management and Budget, Financial Services—Cashiering Unit, Secondary Complex, General Office Building, P.O. Box 30068, Lansing, MI 48909-8181, with reference to JIT #76101.

**PRICING SCHEDULE FOR CONTRACT #071B6000468 – Lateral Files**

Product Line	Discount off 2000 Price List			
	Standard Delivery 45 Days ARO	Standard Delivery 45 days (Less User Fee)	Lower Peninsula	Upper Peninsula
950 Series	72.7%	71.7%	Delivered and Installed  (1% additional discount for drop ship only)	Drop Ship Only

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

September 2, 2003

CHANGE NOTICE NO. 20  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 373-1455 <b>Laura Gyorkos</b>
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>September 30, 2003</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**NATURE OF CHANGE (S):**

Effective immediately, this contract has been **INCREASED** by \$100,000.00. All other terms, conditions, and specifications remain unchanged.

**AUTHORITY/REASON:**

Per vendor and agency agreement, and DMB/ACQUISITION SERVICES approval.

**INCREASE: \$100,000.00**

**TOTAL REVISED ESTIMATED CONTRACT VALUE: \$12,838,643.21**



STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

June 20, 2003

CHANGE NOTICE NO. 19  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 373-1455 <b>Laura Gyorkos</b>
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>September 30, 2003</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**NATURE OF CHANGE (S):**

Effective immediately, this contract has been **INCREASED** by \$300,000.00. The new contract value is \$12,738,643.21. All other terms, conditions, and specifications remain unchanged.

**AUTHORITY/REASON:**

Per vendor and agency agreement, and DMB/ACQUISITION SERVICES approval.

**INCREASE: \$300,000.00**

**TOTAL ESTIMATED CONTRACT VALUE BECOMES: \$12,738,643.21**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

April 21, 2003

CHANGE NOTICE NO. 18  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc. One Haworth Center Holland, MI 49423</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 373-1455 <b>Laura Gyorkos</b>
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>September 30, 2003</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby **EXTENDED** through September 30, 2003 with the following changes:

- 1) There will be no change in service levels from Haworth or DBI.
- 2) The 950 series will be reduced in cost by 6%, which equates to a new discount of 72.7% off current list price.
- 3) Haworth offers a new early payment discount of 1% for invoices paid within 15 days of the invoice (shipment) date. The 1% is applied against product and service costs.
- 4) Haworth will NOT institute a price increase. Current list prices will remain firm throughout the contract period.
- 5) All other specifications, terms, and conditions remain the same.

**INCREASE: \$700,000.00**

**TOTAL ESTIMATED CONTRACT VALUE BECOMES: \$12,438,643.31**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

April 1, 2003

CHANGE NOTICE NO. 17  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 373-1455 <b>Laura Gyorkos</b>
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>May 7, 2003</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

NATURE OF CHANGE (S):

Effective April 7, 2003, this contract has been EXTENDED for one month. The new contract ending date is May 7, 2003. All other terms, specifications, conditions, and pricing remain the same.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$11,738,643.31

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

March 7, 2003

CHANGE NOTICE NO. 16  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Rhonda Hodges <b>(517) 241-2388</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 373-1455 <b>Laura Gyorkos</b>
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>April 7, 2003</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

NATURE OF CHANGE (S):

Effective immediately, this contract has been EXTENDED for one month. The new contract ending date is April 7, 2003. All other terms, specifications, conditions, and pricing remain the same.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$11,738,643.31

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

February 12, 2003

CHANGE NOTICE NO. 15  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR	TELEPHONE Rhonda Hodges (517) 241-2388
<b>Haworth, Inc.</b>	VENDOR NUMBER/MAIL CODE
<b>One Haworth Center</b>	BUYER (517) 373-1455
<b>Holland, MI 49423</b>	<b>Laura Gyorkos</b>
Contract Administrator: Laurie Gyorkos <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>March 7, 2003</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**NATURE OF CHANGE (S):**

**Effective February 12, 2003, the following CHANGES are hereby made to this contract:**

**The Haworth Account Manager for this contract is hereby CHANGED to:**

**Rhonda Hodges, Account Manager – State of Michigan**  
**Haworth Inc.**  
**530 W. Allegan**  
**Lansing, MI 48909**  
**Cell Phone: (517) 719-6172**  
**Office Phone: (517) 241-2388**  
**Fax: (517) 373-3562**  
**e-mail: [hodgesr2@michigan.gov](mailto:hodgesr2@michigan.gov)**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

December 18, 2002

CHANGE NOTICE NO. 14  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR		TELEPHONE Colleen Walter (517) 393-412347-6896
Haworth, Inc.		VENDOR NUMBER/MAIL CODE
One Haworth Center Holland, MI 49423		BUYER (517) 373-1455 Laura Gyorkos
Contract Administrator: Laurie Gyorkos File Cabinets, Lateral—Statewide Contract		
CONTRACT PERIOD	From: March 18, 1996	Thru: March 7, 2003
TERMS	Net 30 Days	SHIPMENT Within 45 Days ARO
F.O.B.		SHIPPED FROM Holland, MI
MINIMUM DELIVERY REQUIREMENTS 1 (one) file cabinet		

NATURE OF CHANGE (S):

Effective January 7, 2003, this contract is hereby EXTENDED to March 7, 2003.  
All other specifications, terms, conditions, and pricing remain the same.

AUTHORITY/REASON:

Per agreement between DMB-Acquisition Services and in a letter by Colleen Walter dated  
12/18/02.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$11,538,643.31

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

November 8, 2002

CHANGE NOTICE NO. 13  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Doris Johnson <b>(616) 393-4120</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 373-1455 <b>Laura Gottschalk</b>
Contract Administrator: William Walsh <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>January 7, 2003</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**NATURE OF CHANGE (S):**

Effective July 7, 2002, this contract is hereby EXTENDED to January 7, 2003, to coincide with expiration date of the furniture contract.

All other specifications, terms, conditions, and pricing remain the same.

**AUTHORITY/REASON:**

Per agreement between DMB-Acquisition Services and Vendor approval 11/07/02.

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$11,538,643.31**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

June 21, 2002

CHANGE NOTICE NO. 12  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Doris Johnson <b>(616) 393-4120</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 373-1455 <b>Laura Gottschalk</b>
Contract Administrator: William Walsh <b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>November 7, 2002</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

NATURE OF CHANGE (S):

Effective July 7, 2002, this contract is EXTENDED for four (4) months. The new contract ending date is November 7, 2002. Additionally, effective June 20, 2002, this contract has been INCREASED by \$350,000.00. All other specifications, terms, conditions, and pricing remain the same.

INCREASE: \$350,000.00

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$11,538,643.31



STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
ACQUISITION SERVICES  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

May 28, 2002

CHANGE NOTICE NO. 11  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR	TELEPHONE Doris Johnson <b>(616) 393-4120</b>
<b>Haworth, Inc.</b>	VENDOR NUMBER/MAIL CODE
<b>One Haworth Center</b>	BUYER (517) 373-1455
<b>Holland, MI 49423</b>	<b>Laura Gottschalk</b>
<b>File Cabinets, Lateral—Statewide Contract</b>	
CONTRACT PERIOD	From: <b>March 18, 1996</b> Thru: <b>July 7, 2002</b>
TERMS	SHIPMENT
<b>Net 30 Days</b>	<b>Within 45 Days ARO</b>
F.O.B.	SHIPPED FROM
<b>See attached "Additional Information Sheet"</b>	<b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS	
<b>1 (one) file cabinet</b>	

**NATURE OF CHANGE (S):**

Effective 6/7/02, this contract is **EXTENDED** for one (1) month. The new contract ending date is July 7, 2002. All other specifications, terms, conditions, and pricing remain the same.

**AUTHORITY/REASON:**

Vendor's approval by Colleen Walter on 5/31/02 and in accordance with the modification clause.

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

January 3, 2002

CHANGE NOTICE NO. 10  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Doris Johnson <b>(616) 393-4120</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40 <b>File Cabinets, Lateral - Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>June 7, 2002</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

NATURE OF CHANGE (S):

Effective 1/3/02, this contract is hereby INCREASED by \$915,000.00. All other specifications, terms, conditions, and pricing remain the same.

AUTHORITY/REASON:

Ad Board approval dated 12/4/01, and concurrence from DMB/OOP.

INCREASE: \$915,000.00

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$9,788,643.31

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

August 21, 2001

CHANGE NOTICE NO. 9  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Doris Johnson <b>(616) 393-4120</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40  <b>File Cabinets, Lateral - Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>June 7, 2002</b>	
TERMS  <b>Net 30 Days</b>	SHIPMENT  <b>Within 45 Days ARO</b>
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM  <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS  <b>1 (one) file cabinet</b>	

NATURE OF CHANGE (S):

- Effective August 6, 2001, the Haworth Account Manager for this contract is hereby changed to:  
**Colleen Walter, Account Manager – State of Michigan**  
**Haworth, Inc.**  
**163 West Newman Road**  
**Okemos, MI 48864**  
**Cell Phone: (517) 420-2450**  
**Office Phone: (517) 347-6896**  
**Fax: (517) 349-7201**  
**e-mail: [colleen.walter@haworth.com](mailto:colleen.walter@haworth.com)**
- Please note that the attached "REVISED ADDITIONAL INFORMATION SHEET" reflects this change.
- All other prices, specifications, terms and conditions for this contract remain the same.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: **\$8,873,643.31**

**CONTRACT NO. 071B6000468**  
**LATERAL FILE CABINETS**  
**CHANGE NOTICE NO. 9**  
**EFFECTIVE AUGUST 6, 2001**

**“REVISED” ADDITIONAL INFORMATION SHEET**

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THIS CONTRACT IS NO LONGER DIVIDED INTO 6 (SIX) GEOGRAPHIC REGIONS.

The percentage (%) discount from the manufacturer's current printed list price catalog used to calculate the state net prices for ALL REGIONS is:

71% DISCOUNT OFF LIST PRICE

NOTE ALL PRICES FOR THE LOWER PENINSULA ARE: F.O.B. DELIVERED AND INSTALLED

NOTE ALL PRICES FOR THE UPPER PENINSULA ARE: F.O.B. DELEVERED (DROP SHIP ONLY)

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**UPPER PENINSULA FILE INSTALLATION PROCESS**

Agencies in the Upper Peninsula that are interested in having file cabinets ordered from this Contract **INSTALLED** must make special arrangements with either a local vendor or **with Interphase Inc. in Traverse City at (231) 941-4454**. Pricing would have to be obtained by the agency and a separate purchase order would have to be issued for installation, separate from this Contract. If an agency is planning to have file cabinets ordered from this Contract installed, the above arrangements should be made prior to ordering the file cabinets. Therefore, the appropriate delivery dates and times can be coordinated between Haworth and the installer, so they can meet the truck at the delivery site in order to unload and install the file cabinets.

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When issuing a purchase order against the Contract, please specify the following:

- Specify the Ship To Address the file cabinets will be delivered to and an Agency Contact Person.
- Enter the prices for the items being ordered (taken from the BPO Base Price Schedule).
- Specify cabinet color.
- Specify drawer front color.
- Specify laminate color and edge trim color (if a separate laminate top is being ordered).

Also, the following mail codes should be used when issuing a purchase order against the Contract:

**SOUTH OF HIGHWAY M-55:**

**2386053093 - 009**      Haworth Inc.  
c/o DBI Office Plus  
912 E. Michigan Ave.  
Lansing, MI 48912  
Larry Johnson  
(517) 485 - 3202

**NORTH OF HIGHWAY M-55:**

**2386053093 - 010**      Haworth Inc.  
c/o Interphase  
2588 Garfield Rd. Suite 32  
Traverse City, MI 49686  
Pam Carney  
(231) 941 - 4454

ALL payments shall be made to the following mail code:

**2386053093 - 003**      Haworth Inc.  
P.O. Box 93237  
Chicago, IL 60673-3237

**CONTRACT NO. 071B6000468**  
**LATERAL FILE CABINETS**  
**CHANGE NOTICE NO. 9**

**“REVISED” ADDITIONAL INFORMATION SHEET**

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The minimum order is 1 (one) file cabinet. All orders shall be delivered within 45 (forty-five) calendar days after receipt of order.

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**Contact Person(s):**

NAME: Colleen Walter  
TITLE: Account Manager  
PHONE: (517) 420 - 2450

NAME: Doris Johnson  
TITLE: Major Accounts Admin.  
PHONE: (616) 393 - 4120

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A warranty and information service sheet is attached. (Please Refer to original Notice of Contract)

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**Indicated below is the additional discount applicable to orders for the Lower Peninsula that may only require drop-shipment, without installation.**

  1   % additional discount.

**In order to apply this additional discount for drop ship orders in the Lower Peninsula, the following process must be followed:**

Take the actual contract price for the file cabinet being ordered divided by (100 minus the standard discount for that region). The result must then be multiplied by 1%. The final figure is then deducted from the actual contract price for the file cabinet being ordered. This new price is then entered into the purchase order for the item. Agencies must also state on the purchase order that **“This order is to be drop-ship. No installation is required”**.

**Example:** Actual contract price for the item being ordered = \$238.70.  
Discount for Product = 71%.  
(The price and discount above are taken from the appropriate item listing.)

$$\frac{\$238.70}{(100\% - 71\%)} = \frac{\$238.70}{29\%} = \$823.10 \times 1\% = \$8.23$$

\$238.70 - \$8.23 = \$230.47, which is the price that should be entered into the Purchase Order for this item.

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STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

March 30, 2001

CHANGE NOTICE NO. 8  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b>  <b>One Haworth Center</b> <b>Holland, MI 49423</b>	TELEPHONE Doris Johnson <b>(616) 393-4120</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40  <b>File Cabinets, Lateral - Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>June 7, 2002</b>	
TERMS  <b>Net 30 Days</b>	SHIPMENT  <b>Within 45 Days ARO</b>
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM  <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS  <b>1 (one) file cabinet</b>	

**NATURE OF CHANGE (S):**

4. Effective April 1, 2001, the Haworth Customer Service Contact Person for this contract is hereby CHANGED to:

**Doris Johnson, Account Specialist**  
**Haworth, Inc.**  
**One Haworth Center**  
**Holland, MI 49423**  
**Phone: (616) 393-4120**  
**Fax: (616) 396-9306**  
**e-mail: [doris.johnson@haworth.com](mailto:doris.johnson@haworth.com)**

Please note that the attached "REVISED ADDITIONAL INFORMATION SHEET" dated April 1, 2001, reflects this change.

5. Please note that attached you will find the LATERAL FILE CABINET ACCESSORY ITEMS PRICE LIST for this contract. The prices are reflective of the December 1, 2000 approximate 4% price increase as communicated in previous Contract Change Notice No. 7. The attached Accessory Items Price List was omitted in error from the previous Contract Change Notice mailing.

6. Please note that attached you will find the LATERAL FILE CABINET ACCESSORY ITEMS PRICE LIST for this contract. The prices are reflective of the December 1, 2000 approximate 4% price increase as communicated in previous Contract Change Notice No. 7. The attached Accessory Items Price List was omitted in error from the previous Contract Change Notice mailing.
7. All other prices, specifications, terms and conditions for this contract remain the same.

**AUTHORITY/REASON:**

Per authority of the Office of Purchasing and the Contract terms and conditions.

**TOTAL ESTIMATED CONTRACT VALUE REMAINS:   \$8,873,643.31**

CONTRACT NO. 071B6000468  
LATERAL FILE CABINETS  
CHANGE NOTICE NO. 8  
EFFECTIVE APRIL 1, 2001

**“REVISED” ADDITIONAL INFORMATION SHEET**

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**THIS CONTRACT IS NO LONGER DIVIDED INTO 6 (SIX) GEOGRAPHIC REGIONS.**

The percentage (%) discount from the manufacturer's current printed list price catalog used to calculate the state net prices for ALL REGIONS is:

**71% DISCOUNT OFF LIST PRICE**

**NOTE ALL PRICES FOR THE LOWER PENINSULA ARE: F.O.B. DELIVERED AND INSTALLED**

**NOTE ALL PRICES FOR THE UPPER PENINSULA ARE: F.O.B. DELEVERED (DROP SHIP ONLY)**

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**UPPER PENINSULA FILE INSTALLATION PROCESS**

Agencies in the Upper Peninsula that are interested in having file cabinets ordered from this Contract **INSTALLED** must make special arrangements with either a local vendor or **with Interphase Inc. in Traverse City at (231) 941-4454**. Pricing would have to be obtained by the agency and a separate purchase order would have to be issued for installation, separate from this Contract. If an agency is planning to have file cabinets ordered from this Contract installed, the above arrangements should be made prior to ordering the file cabinets. Therefore, the appropriate delivery dates and times can be coordinated between Haworth and the installer, so they can meet the truck at the delivery site in order to unload and install the file cabinets.

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**When issuing a purchase order against the Contract, please specify the following:**

- Specify the Ship To Address the file cabinets will be delivered to and an Agency Contact Person.
- Enter the prices for the items being ordered (taken from the BPO Base Price Schedule).
- Specify cabinet color.
- Specify drawer front color.
- Specify laminate color and edge trim color (if a separate laminate top is being ordered).

Also, the following mail codes should be used when issuing a purchase order against the Contract:

**SOUTH OF HIGHWAY M-55:**

**2386053093 - 009**      Haworth Inc.  
c/o DBI Office Plus  
912 E. Michigan Ave.  
Lansing, MI 48912  
Larry Johnson  
(517) 485 - 3202

**NORTH OF HIGHWAY M-55:**

**2386053093 - 010**      Haworth Inc.  
c/o Interphase  
2588 Garfield Rd. Suite 32  
Traverse City, MI 49686  
Pam Carney  
(231) 941 - 4454

**ALL** payments shall be made to the following mail code:

**2386053093 - 003**      Haworth Inc.  
P.O. Box 93237  
Chicago, IL 60673-3237

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CONTRACT NO. 071B6000468  
LATERAL FILE CABINETS  
CHANGE NOTICE NO. 8  
EFFECTIVE APRIL 1, 2001

**“REVISED” ADDITIONAL INFORMATION SHEET**

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The minimum order is **1 (one)** file cabinet. All orders shall be delivered within **45 (forty-five)** calendar days after receipt of order.

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**Contact Person(s):**

NAME: Ward Smith  
TITLE: Territory Manager  
PHONE: (517) 371 - 4909

NAME: Doris Johnson  
TITLE: Major Accounts Admin.  
PHONE: (616) 393 - 4120

---

A warranty and information service sheet is attached. (Please Refer to original Notice of Contract)

---

Indicated below is the additional discount applicable to orders for the Lower Peninsula that may only require drop-shipment, without installation.

1 % additional discount.

In order to apply this additional discount for drop ship orders in the Lower Peninsula, the following process must be followed:

Take the actual contract price for the file cabinet being ordered divided by (100 minus the standard discount for that region). The result must then be multiplied by 1%. The final figure is then deducted from the actual contract price for the file cabinet being ordered. This new price is then entered into the purchase order for the item. Agencies must also state on the purchase order that **“This order is to be drop-ship. No installation is required”**.

**Example:** Actual contract price for the item being ordered = \$238.70.  
Discount for Product = 71%.  
(The price and discount above are taken from the appropriate item listing.)

$$\frac{\$238.70}{(100\% - 71\%)} = \frac{\$238.70}{29\%} = \$823.10 \times 1\% = \$8.23$$

\$238.70 - \$8.23 = \$230.47, which is the price that should be entered into the Purchase Order for this item.

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**CONTRACT NO. 071B6000468**  
**EFFECTIVE DECEMBER 1, 2000**  
**LATERAL FILE CABINET ACCESSORY ITEMS – ALL REGIONS**

				ALL REGIONS
<u>Item</u>		<u>UnitCommodity #</u>	<u>Description</u>	<u>Unit Price</u>
1.	PAIR	425-40-15-0424	Side to side hanging bars; <b>30</b> inch; Two bars. Haworth #: <u>HB-30</u>	\$ <u>10.73</u>
2.	PAIR	425-40-15-0440	Side to side hanging bars; <b>36</b> inch; Two bars. Haworth #: <u>HB-36</u>	\$ <u>10.73</u>
3.	PAIR	425-40-15-0465	Side to side hanging bars; <b>42</b> inch; Two bars. Haworth #: <u>HB-42</u>	\$ <u>10.73</u>
4.	PAIR	425-40-15-0408	Front to back hanging bars; Two bars. Haworth #: <u>FTB-15</u>	\$ <u>5.80</u>
5.	BOX	425-40-15-1679	Regular shelf dividers; Three dividers per box. Haworth #: <u>LDV-1215</u>	\$ <u>6.38</u>
6.	BOX	425-4015-1687	Shelf dividers; Magnetic; Eight dividers per box; <b>For Overfile Cabinets ONLY.</b> Haworth #: <u>PMSD-12</u>	\$ <u>44.37</u>
7.	EACH	425-40-15-7007	Laminate top; <b>30</b> inch; To field install on file cabinet. Haworth #: <u>CFTR-1830-LT</u>	\$ <u>59.45</u>
8.	EACH	425-40-15-7023	Laminate top; <b>36</b> inch; To field install on file cabinet. Haworth #: <u>CFTR-1836-LT</u>	\$ <u>66.12</u>
9.	EACH	425-40-15-7049	Laminate top; <b>42</b> inch; To field install on file cabinet. Haworth #: <u>CFTR-1842-LT</u>	\$ <u>72.79</u>
10.	EACH	425-40-15-0507	Counter weight; <b>30</b> inch; To field install in file cabinet. Haworth #: <u>CW-30</u>	\$ <u>24.94</u>
11.	EACH	425-40-15-0523	Counter weight; <b>36</b> inch; To field install in file cabinet. Haworth #: <u>CW-36</u>	\$ <u>27.84</u>
12.	EACH	425-40-15-0549	Counter weight; <b>42</b> inch; To field install in file cabinet. Haworth #: <u>CW-42</u>	\$ <u>34.80</u>

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

December 7, 2000

CHANGE NOTICE NO. 7  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR		TELEPHONE Becky Wilson <b>(616) 393-1326</b>
<b>Haworth, Inc. One Haworth Center Holland, MI 49423</b>		VENDOR NUMBER/MAIL CODE
		BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40		
<b>File Cabinets, Lateral - Statewide Contract</b>		
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>June 7, 2002</b>		
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>	
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM <b>Holland, MI</b>	
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>		

**CHANGE(S):**

See attached for all changes.

**CONTRACT NUMBER 071B6000468**  
**LATERAL FILE CABINETS**  
**CHANGE NOTICE NO. 7**  
**EFFECTIVE DECEMBER 1, 2000**

**CHANGE(S)**

1. Effective December 1, 2000, the attached "REVISED ITEM LISTING" and the attached **NEW HAWORTH LIST PRICE SPECIFICATION GUIDE DATED NOVEMBER 2000** both reflect an approximate 4% price increase. (All prices have been updated in MAIN to reflect this increase).
2. Effective December 1, 2000, the PERCENTAGE (%) DISCOUNT STRUCTURE for this "entire" contract is hereby changed from a multiple discount structure based on six (6) Geographic Regions at 69%, 71% and 72% to:

**A SINGLE PERCENTAGE (%) DISCOUNT FROM THE MANUFACTURER'S CURRENT LIST PRICE CATALOG OF  
71% OFF LIST PRICE STATEWIDE**

- A. THIS CONTRACT IS NO LONGER DIVIDED INTO SIX (6) GEOGRAPHIC REGIONS.
  - B. All Prices for the Lower Peninsula are: F.O.B. DELIVERED AND INSTALLED
  - C. All Prices for the Upper Peninsula are: F.O.B. Delivered (DROP SHIP ONLY)  
(Please refer to the "Revised Additional Information Sheet" that is attached for instructions if file installation is required for an Upper Peninsula order).
  - D. Please note that the **BASE PRICE SCHEDULE** in the BPO in MAIN will need to be used for all requisitions and contract releases issued against this contract. All other Price Schedules (Lat 1 through Lat 6) previously used with this BPO have been made "inactive". The **BASE PRICE SCHEDULE WILL REFLECT THE CORRECT STATE 71% DISCOUNTED NET UNIT PRICE**
3. Effective December 1, 2000, please note that the Haworth Customer Service Contact Person is hereby changed to Becky Wilson @ Phone Number (616) 393-1326.
  4. Effective December 1, 2000, please note that the below listed Haworth Lateral File Product Numbers have been **DISCONTINUED AND REMOVED** from the attached "REVISED ITEM LISTING" and have been made inactive in the BPO in MAIN. Please note that all files that have been discontinued by Haworth are products that were both an inquiry status only and also were never ordered by the State.

SPLA- 7088	Inq. 36644 Line # 23	Inq. 36644 Line # 18
SPLA-7909	Inq. 36644 Line # 35	Inq. 36644 Line # 30
Inq. 36644 Line # 3	Inq. 36644 Line # 22	Inq. 36644 Line # 28
Inq. 36644 Line # 4	Inq. 36644 Line # 34	Inq. 36644 Line # 15
Inq. 36644 Line # 9	Inq. 36644 Line # 21	Inq. 36644 Line # 27
Inq. 36644 Line # 10	Inq. 36644 Line # 33	Inq. 36644 Line # 26
Inq. 36644 Line # 11	Inq. 36644 Line # 20	Inq. 36644 Line # 25
Inq. 36644 Line # 36	Inq. 36644 Line # 31	

5. **Effective December 1, 2000**, please note that the Haworth Lateral File Product Number for **Commodity Code 425-40-52-3802** is hereby changed as follows: (Please note that the file description remains the same).

**From: Haworth Product Number: Inq. 36644 Line # 13**  
**TO: Haworth Product Number: SPLB-2543**

6. **Effective December 1, 2000**, for all State purchase orders consisting of a quantity of 15 or more lateral files, the agency will need to submit with it's purchase order, a drawing outlining the exact placement of the file cabinets purchased to the appropriate Haworth Dealer. The agency will also need to include with the purchase order, the name and phone number of the agency "contact person" for the scheduling of installation and delivery services. This will assist the Haworth Dealers with agency installation requirements prior to the date of scheduled installation.

**AUTHORITY/REASON:** . Price increase and discount structure changes per letters of request from Haworth (Ward Smith) dated 10/30/00 and approval by the Office of Purchasing. Product discontinuation or number changes per confirmation with Ginger Vaughn-Hoekstra 11/29/00.

**INCREASE: \$121,428.54**

**NEW CONTRACT VALUE: \$8,873,643.31** (\$8,752,214.77 + \$121,428.54)

**CONTRACT NUMBER 071B6000468  
LATERAL FILE CABINETS  
CHANGE NOTICE NO. 7  
EFFECTIVE DECEMBER 1, 2000**

**1. APPROPRIATE COMMODITY CODES TO USE FOR AGENCY CONTRACT RELEASES:**

- A. Please note that the BPO in MAIN now reflects new State Discounted Net Prices for the commodity codes listed on this BPO.
- B. Please note that the **BASE PRICE SCHEDULE** in the BPO in MAIN will need to be used for all requisitions and contract releases issued against this contract. All other Price Schedules (Lat 1 through Lat 6) previously used with this BPO have been made “inactive”. The **BASE PRICE SCHEDULE WILL REFLECT THE CORRECT STATE 71% DISCOUNTED NET UNIT PRICE.**
- C. The Office of Purchasing will determine at a future date if the 11 digit commodity codes will be deleted from this BPO in MAIN and the 5 digit commodity codes used only. Any changes to the BPO in MAIN will be communicated to the agencies.
- D. When issuing a contract release for any 950 Series product, the agency has the below options for selection of the appropriate commodity code.
- If the product being ordered already existed on the previous contract item listing, the agency can select and use the 11 digit MAIN commodity code specific to that item and **use the BASE PRICE SCHEDULE** when issuing the contract release. The agency will need to also include the trim or laminate finishes on the contract release.
  - product being ordered is a **NEW** item that was **NOT** included on the previous contract item listing, then the agency is to select and use the 5-digit MAIN commodity code **425-40 (item # 178 in the BPO)** when issuing the contract release. **The agency will also need to calculate the STATE DISCOUNTED NET PRICE and enter that calculated price in the unit price field when completing the contract release.**
  - Please note, when using the 5 digit 425-40 commodity code, the agency will need to include on the contract release, the full description of the item, including the Haworth Product Number and trim or laminate finishes, etc.

**CONTRACT NUMBER 071B6000468  
LATERAL FILE CABINETS  
CHANGE NOTICE NO. 7  
EFFECTIVE DECEMBER 1, 2000**

**2. THE CONTRACT STATE DISCOUNTED NET PRICE:**

The STATE DISCOUNTED NET PRICE is to be calculated or verified by the agency using the appropriate percentage discount of 71% off list price.

**TO CALCULATE THE CONTRACT STATE DISCOUNTED NET PRICE:**

To manually calculate the correct STATE DISCOUNTED NET PRICE, the following formula example may be used:

**71 % Product Discount Example**

Product Number: LFSS-230-LDOH

Product Description: Two-High Lateral File, Square Edge, Side to Side Hanging Bars, Locking.

Ship To Location: Lansing, Region II

**Contract Discount off List: 71%**

List Price: \$627.00

Discount Formula #1:  $\$627.00 \times 71\% = \$445.17$ ;  $\$627.00 - \$445.17 = \mathbf{\$181.83}$

**- OR -**

Discount Formula #2:  $\$627.00 \times 29\% (100\% - 71\%) = \mathbf{\$181.83}$

**STATE DISCOUNTED NET PRICE: \$181.83**

**CONTRACT NO. 071B6000468 - CHANGE NOTICE NO. 7**  
**LATERAL FILE CABINETS**  
**EFFECTIVE DECEMBER 1, 2000**

**“REVISED” ADDITIONAL INFORMATION SHEET**

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**THIS CONTRACT IS NO LONGER DIVIDED INTO 6 (SIX) GEOGRAPHIC REGIONS.**

The percentage (%) discount from the manufacturer's current printed list price catalog used to calculate the state net prices for **ALL REGIONS** is:

**71% DISCOUNT OFF LIST PRICE**

**NOTE ALL PRICES FOR THE LOWER PENINSULA ARE: F.O.B. DELIVERED AND INSTALLED**

**NOTE ALL PRICES FOR THE UPPER PENINSULA ARE: F.O.B. DELEVERED (DROP SHIP ONLY)**

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**UPPER PENINSULA FILE INSTALLATION PROCESS**

Agencies in the **Upper Peninsula** that are interested in having file cabinets ordered from this Contract **INSTALLED** must make special arrangements with either a local vendor or **with Interphase Inc. in Traverse City at (231) 941-4454**. Pricing would have to be obtained by the agency and a separate purchase order would have to be issued for installation, separate from this Contract. If an agency is planning to have file cabinets ordered from this Contract installed, the above arrangements should be made prior to ordering the file cabinets. Therefore, the appropriate delivery dates and times can be coordinated between Haworth and the installer, so they can meet the truck at the delivery site in order to unload and install the file cabinets.

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**When issuing a purchase order against the Contract, please specify the following:**

- Specify the Ship To Address the file cabinets will be delivered to and an Agency Contact Person.
- Enter the prices for the items being ordered (taken from the BPO Base Price Schedule).
- Specify cabinet color.
- Specify drawer front color.
- Specify laminate color and edge trim color (if a separate laminate top is being ordered).

Also, the following mail codes should be used when issuing a purchase order against the Contract:

**SOUTH OF HIGHWAY M-55:**

**2386053093 - 009**      Haworth Inc.  
c/o DBI Office Plus  
912 E. Michigan Ave.  
Lansing, MI 48912  
Larry Johnson  
(517) 485 - 3202

**NORTH OF HIGHWAY M-55:**

**2386053093 - 010**      Haworth Inc.  
c/o Interphase  
2588 Garfield Rd. Suite 32  
Traverse City, MI 49686  
Pam Carney  
(231) 941 - 4454

**ALL payments shall be made to the following mail code:**

**2386053093 - 003**      Haworth Inc.  
P.O. Box 93237  
Chicago, IL 60673-3237

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**CONTRACT NO. 071B6000468 - CHANGE NOTICE NO. 7**  
**LATERAL FILE CABINETS**  
**EFFECTIVE DECEMBER 1, 2000**

**“REVISED” ADDITIONAL INFORMATION SHEET**

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The minimum order is **1 (one)** file cabinet. All orders shall be delivered within **45 (forty-five)** calendar days after receipt of order.

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**Contact Person(s):**

NAME: Ward Smith  
TITLE: Territory Manager  
PHONE: (517) 371 - 4909

NAME: Becky Wilson  
TITLE: Major Accounts Admin.  
PHONE: (616) 393 - 1326

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A warranty and information service sheet is attached. (Please Refer to original Notice of Contract)

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**Indicated below is the additional discount applicable to orders for the Lower Peninsula that may only require drop-shipment, without installation.**

1 % additional discount.

**In order to apply this additional discount for drop ship orders in the Lower Peninsula, the following process must be followed:**

Take the actual contract price for the file cabinet being ordered divided by (100 minus the standard discount for that region). The result must then be multiplied by 1%. The final figure is then deducted from the actual contract price for the file cabinet being ordered. This new price is then entered into the purchase order for the item. Agencies must also state on the purchase order that **“This order is to be drop-ship. No installation is required”**.

**Example:** Actual contract price for the item being ordered = \$238.70.  
Discount for Product = 71%.  
(The price and discount above are taken from the appropriate item listing.)

$$\frac{\$238.70}{(100\% - 71\%)} = \frac{\$238.70}{29\%} = \$823.10 \times 1\% = \$8.23$$

\$238.70 - \$8.23 = \$230.47, which is the price that should be entered into the Purchase Order for this item.

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**CONTRACT NO. 071B6000468 - CHANGE NOTICE NO. 7**  
**ALL REGIONS STATE-WIDE I THROUGH VI**  
**LATERAL FILE CABINETS "REVISED ITEM LISTING" - EFFECTIVE December 1, 2000**

**PLEASE NOTE THAT ALL PRICES FOR THE LOWER PENINSULA ARE: F.O.B. DELIVERED AND INSTALLED**  
**PLEASE NOTE THAT ALL PRICES FOR THE UPPER PENINSULA ARE: F.O.B. DELEVERED (DROP SHIP)**

**THE PERCENTAGE (%) DISCOUNT FROM THE MANUFACTURER'S CURRENT PRINTED LIST PRICE CATALOG USED TO CALCULATE THE STATE NET  
PRICES FOR ALL REGIONS IS: 71% DISCOUNT OFF LIST PRICE**

<b><u>TYPE 1</u> - Lateral File Cabinet; <b>Fixed shelf</b>; With 3 (three) shelf dividers per opening; per the attached specifications.</b>					Unit
<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>		<u>Price</u>
<b>1. 30" width; Two openings high.</b>					
	EACH	425-40-51-0551	- With lift-up receding doors (one <u>fixed</u> shelf); Without lock. Haworth #: <u>SPLA - 6902</u>		\$ <u>179.80</u>
	EACH	425-40-51-0601	- With lift-up receding doors (one <u>fixed</u> shelf); With lock. Haworth #: <u>SPLA - 6894</u>		\$ <u>192.85</u>
<b>2. 30" width; Three openings high.</b>					
	EACH	425-40-51-0650	- Without lift-up receding doors (two <u>adjustable</u> shelves); Without lock. Haworth #: <u>SPLA - 9700</u>		\$ <u>193.43</u>
	EACH	425-40-51-0700	- With lift-up receding doors (two <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6901</u>		\$ <u>238.09</u>
	EACH	425-40-51-0759	- With lift-up receding doors (two <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6893</u>		\$ <u>250.85</u>
<b>3. 30" width; Four openings high.</b>					
	EACH	425-40-51-0858	- With lift-up receding doors (three <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6900</u>		\$ <u>306.82</u>
	EACH	425-40-51-0908	- With lift-up receding doors (three <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6892</u>		\$ <u>319.29</u>
<b>4. 30" width; Five openings high.</b>					
	EACH	425-40-51-1005	- With lift-up receding doors (four <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6899</u>		\$ <u>370.04</u>
	EACH	425-40-51-1054	- With lift-up receding doors (four <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6891</u>		\$ <u>383.09</u>

ALL REGIONS  
Lateral File Cabinets  
Item Listing  
Page 2

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>5. 36" width; Two openings high.</b>				
	EACH	425-40-51-2052	- With lift-up receding doors (one <u>fixed</u> shelf); Without lock. Haworth #: <u>SPLA - 6898</u>	\$ <u>205.32</u>
	EACH	425-40-51-2102	- With lift-up receding doors (one <u>fixed</u> shelf); With lock. Haworth #: <u>SPLA - 6890</u>	\$ <u>218.37</u>
<b>6. 36" width; Three openings high.</b>				
	EACH	425-40-51-2151	- Without lift-up receding doors (two <u>adjustable</u> shelves); Without lock. Haworth #: <u>SPLA - 9701</u>	\$ <u>220.11</u>
	EACH	425-40-51-2201	- With lift-up receding doors (two <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6897</u>	\$ <u>272.89</u>
	EACH	425-40-51-2250	- With lift-up receding doors (two <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6889</u>	\$ <u>285.65</u>
<b>7. 36" width; Four openings high.</b>				
	EACH	425-40-51-2300	- Without lift-up receding doors (three <u>adjustable</u> shelves); Without lock. Haworth #: <u>SPLB - 0409</u>	\$ <u>287.97</u>
	EACH	425-40-51-2359	- With lift-up receding doors (three <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6896</u>	\$ <u>358.73</u>
	EACH	425-40-51-2409	- With lift-up receding doors (three <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6888</u>	\$ <u>371.20</u>
<b>8. 36" width; Five openings high.</b>				
	EACH	425-40-51-2458	- Without lift-up receding doors (four <u>adjustable</u> shelves); Without lock. Haworth #: <u>SPLA - 7546</u>	\$ <u>341.33</u>
	EACH	425-40-51-2508	- With lift-up receding doors (four <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6895</u>	\$ <u>429.49</u>
	EACH	425-40-51-2557	- With lift-up receding doors (four <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6887</u>	\$ <u>441.96</u>

ALL REGIONS  
Lateral File Cabinets  
Item Listing  
Page 3

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>9. 42" width; Two openings high.</b>				
	EACH	425-40-51-2656	- With lift-up receding doors (one <u>fixed</u> shelf); Without lock. Haworth #: <u>SPLA - -6884</u>	\$ <u>223.30</u>
	EACH	425-40-51-2706	- With lift-up receding doors (one <u>fixed</u> shelf); With lock. Haworth #: <u>SPLA - 6880</u>	\$ <u>236.06</u>
<b>10. 42" width; Three openings high.</b>				
	EACH	425-40-51-2805	- With lift-up receding doors (two <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6883</u>	\$ <u>310.01</u>
	EACH	425-40-51-2854	- With lift-up receding doors (two <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6879</u>	\$ <u>322.77</u>
<b>11. 42" width; Four openings high.</b>				
	EACH	425-40-51-2953	- With lift-up receding doors (three <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6882</u>	\$ <u>406.58</u>
	EACH	425-40-51-3001	- With lift-up receding doors (three <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6878</u>	\$ <u>419.05</u>
<b>12. 42" width; Five openings high.</b>				
	EACH	425-40-51-3050	- Without lift-up receding doors (four <u>adjustable</u> shelves); Without lock. Haworth #: <u>SPLA - 7450</u>	\$ <u>390.92</u>
	EACH	425-40-51-3100	- With lift-up receding doors (four <u>fixed</u> shelves); Without lock. Haworth #: <u>SPLA - 6881</u>	\$ <u>488.65</u>
	EACH	425-40-51-3159	- With lift-up receding doors (four <u>fixed</u> shelves); With lock. Haworth #: <u>SPLA - 6877</u>	\$ <u>501.12</u>

ALL REGIONS  
Lateral File Cabinets  
Item Listing  
Page 4

**TYPE 2** - Lateral File Cabinet; **Roll-out shelf**; per the attached specifications.

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>1. 30" width; Two openings high; A counterweight is required when not ganged or attached to a wall (see accessories).</b>				
	EACH	425-40-52-0501	- Without lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>SPLB - 0787</u>	\$ <u>149.64</u>
	EACH	425-40-52-0600	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-230-NROD</u>	\$ <u>176.61</u>
		425-40-52-0659	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-230-NROH</u>	
	EACH	425-40-52-0709	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-230-LROD</u>	\$ <u>189.08</u>
		425-40-52-0758	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-230-LROH</u>	
<b>2. 30" width; Three openings high.</b>				
	EACH	425-40-52-0907	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-330-NROD</u>	\$ <u>233.74</u>
		425-40-52-0956	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-330-NROH</u>	
	EACH	425-40-52-1004	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-330-LROD</u>	\$ <u>246.21</u>
		425-40-52-1053	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-330-LROH</u>	

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>2. 30" width; Four openings high.</b>				
	EACH		- With lift-up receding doors; Without lock.	\$ <u>300.73</u>
		425-40-52-1202	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-430-NROD</u>	
		425-40-52-1251	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-430-NROH</u>	
	EACH		- With lift-up receding doors; With lock.	\$ <u>313.20</u>
		425-40-52-1301	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-430-LROD</u>	
		425-40-52-1350	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-430-LROH</u>	
<b>4. 30" width; Five openings high.</b>				
	EACH		- With lift-up receding doors; Without lock.	\$ <u>363.66</u>
		425-40-52-1509	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-530-NROD</u>	
		425-40-52-1558	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-530-NROH</u>	
	EACH		- With lift-up receding doors; With lock.	\$ <u>376.13</u>
		425-40-52-1608	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-530-LROD</u>	
		425-40-52-1657	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-530-LROH</u>	

ALL REGIONS  
Lateral File Cabinets  
Item Listing  
Page 6

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>5. 36" width; Two openings high; A counterweight is required when not ganged or attached to a wall (see accessories).</b>				
	EACH	425-40-52-1756	- Without lift-up receding doors; Without lock. With 1 (one) hanging folder frame per opening. Haworth #: <u>SPLB - 1773</u>	\$ <u>170.52</u>
	EACH	425-40-52-1806	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-236-NROD</u>	\$ <u>201.55</u>
		425-40-52-1855	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-236-NROH</u>	
	EACH	425-40-52-1905	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-236-LROD</u>	\$ <u>214.02</u>
		425-40-52-1954	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-236-LROH</u>	
<b>6. 36" width; Three openings high.</b>				
	EACH	425-40-52-2002	- Without lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>SPLB - 1774</u>	\$ <u>220.11</u>
	EACH	425-40-52-2101	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-336-NROD</u>	\$ <u>267.09</u>
		425-40-52-2150	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-336-NROH</u>	
	EACH	425-40-52-2200	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-336-LROD</u>	\$ <u>279.56</u>
		425-40-52-2259	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-336-LROH</u>	

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<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>7. 36" width; Four openings high.</b>				
	EACH		- With lift-up receding doors; Without lock.	\$ <u>350.90</u>
		425-40-52-2408	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-436-NROD</u>	
		425-40-52-2457	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-436-NROH</u>	
	EACH		- With lift-up receding doors; With lock.	\$ <u>363.37</u>
		425-40-52-2507	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-436-LROD</u>	
		425-40-52-2556	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-436-LROH</u>	
<b>8. 36" width; Five openings high.</b>				
	EACH		- Without lift-up receding doors; Without lock.	\$ <u>341.33</u>
		425-40-52-2606	With 3 (three) shelf dividers per opening. Haworth #: <u>SPLA - 9609</u>	
		425-40-52-2655	With 1 (one) hanging folder frame per opening. Haworth #: <u>SPLA - 7403</u>	
	EACH		- With lift-up receding doors; Without lock.	\$ <u>420.21</u>
		425-40-52-2705	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-536-NROD</u>	
		425-40-52-2754	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-536-NROH</u>	
	EACH		- With lift-up receding doors; With lock.	\$ <u>432.68</u>
		425-40-52-2804	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-536-LROD</u>	
		425-40-52-2853	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-536-LROH</u>	



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<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>9. 42" width; Two openings high; A counterweight is required when not ganged or attached to a wall (see accessories).</b>				
	EACH	425-40-52-2903	- Without lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>SPLB - 0774</u>	\$ <u>184.44</u>
	EACH	425-40-52-3000	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-242-NROD</u>	\$ <u>219.24</u>
		425-40-52-3059	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-242-NROH</u>	
	EACH	425-40-52-3109	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-242-LROD</u>	\$ <u>231.71</u>
		425-40-52-3158	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-242-LROH</u>	
<b>10. 42" width; Three openings high.</b>				
	EACH	425-40-52-3307	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-342-NROD</u>	\$ <u>303.92</u>
		425-40-52-3356	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-342-NROH</u>	
	EACH	425-40-52-3406	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-342-LROD</u>	\$ <u>316.39</u>
		425-40-52-3455	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-342-LROH</u>	

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<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>11. 42" width; Four openings high.</b>				
	EACH	425-40-52-3505	- Without lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>SPLA - 8485</u>	\$ <u>328.28</u>
	EACH	425-40-52-3604	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-442-NROD</u>	\$ <u>398.75</u>
		425-40-52-3653	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-442-NROH</u>	
	EACH	425-40-52-3703	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-442-LROD</u>	\$ <u>411.22</u>
		425-40-52-3752	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-442-LROH</u>	
<b>12. 42" width; Five openings high.</b>				
	EACH	425-40-52-3802	- Without lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>SPLB-2543</u>	\$ <u>390.92</u>
	EACH	425-40-52-3901	- With lift-up receding doors; Without lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-542-NROD</u>	\$ <u>496.48</u>
		425-40-52-3950	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-542-NROH</u>	
	EACH	425-40-52-4008	- With lift-up receding doors; With lock. With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-542-LROD</u>	\$ <u>508.95</u>
		425-40-52-4057	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-542-LROH</u>	

**TYPE 3** - Lateral File Cabinet; **Roll-out drawer (fixed front)**; per the attached specifications.

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>1. 30" width; Two openings high; A counterweight is required when not ganged or attached to a wall (see accessories).</b>				
	EACH		- Without lock.	\$ <u>176.61</u>
		425-40-53-0500	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-230-NDOD</u>	
		425-40-53-0559	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-230-NDOH</u>	
	EACH		- With lock.	\$ <u>189.08</u>
		425-40-53-0609	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-230-LDOD</u>	
		425-40-53-0658	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-230-LDOH</u>	
<b>2. 30" width; Three openings high.</b>				
	EACH		- Without lock.	\$ <u>233.74</u>
		425-40-53-0708	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-330-NDOD</u>	
		425-40-53-0757	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-330-NDOH</u>	
	EACH		- With lock.	\$ <u>246.21</u>
		425-40-53-0807	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-330-LDOD</u>	
		425-40-53-0856	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-330-LDOH</u>	

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<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>3. 30" width; Four openings high.</b>				
	EACH		- Without lock.	\$ <u>300.73</u>
		425-40-53-0906	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-430-NDOD</u>	
		425-40-53-0955	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-430-NDOH</u>	
	EACH		- With lock.	\$ <u>313.20</u>
		425-40-53-1003	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-430-LDOD</u>	
		425-40-53-1052	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-430-LDOH</u>	
<b>4. 30" width; Five openings high; Top opening shall be a roll out shelf with lift-up receding door.</b>				
	EACH		- Without lock.	\$ <u>363.66</u>
		425-40-53-1102	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-530-NDOD</u>	
		425-40-53-1151	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-530-NDOH</u>	
	EACH		- With lock.	\$ <u>376.13</u>
		425-40-53-1201	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-530-LDOD</u>	
		425-40-53-1250	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-530-LDOH</u>	

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>5. 36" width; Two openings high; A counterweight is required when not ganged or attached to a wall (see accessories).</b>				
	EACH		- Without lock.	\$ <u>201.55</u>
		425-40-53-1300	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-236-NDOD</u>	
		425-40-53-1359	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-236-NDOH</u>	
	EACH		- With lock.	\$ <u>214.02</u>
		425-40-53-1409	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-236-LDOD</u>	
		425-40-53-1458	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-236-LDOH</u>	
<b>6. 36" width; Three openings high.</b>				
	EACH		- Without lock.	\$ <u>267.09</u>
		425-40-53-1508	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-336-NDOD</u>	
		425-40-53-1557	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-336-NDOH</u>	
	EACH		- With lock.	\$ <u>279.56</u>
		425-40-53-1607	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-336-LDOD</u>	
		425-40-53-1656	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-336-LDOH</u>	

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<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>7. 36" width; Four openings high.</b>				
	EACH		- Without lock.	\$ <u>350.90</u>
		425-40-53-1706	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-436-NDOD</u>	
		425-40-53-1755	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-436-NDOH</u>	
	EACH		- With lock.	\$ <u>363.37</u>
		425-40-53-1805	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-436-LDOD</u>	
		425-40-53-1854	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-436-LDOH</u>	
<b>8. 36" width; Five openings high; Top opening shall be a roll out shelf with lift-up receding door.</b>				
	EACH		- Without lock.	\$ <u>420.21</u>
		425-40-53-1904	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-536-NDOD</u>	
		425-40-53-1953	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-536-NDOH</u>	
	EACH		- With lock.	\$ <u>432.68</u>
		425-40-53-2001	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-536-LDOD</u>	
		425-40-53-2050	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-536-LDOH</u>	

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>9. 42" width; Two openings high; A counterweight is required when not ganged or attached to a wall (see accessories).</b>				
	EACH		- Without lock.	\$ <u>219.24</u>
		425-40-53-2100	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-242-NDOD</u>	
		425-40-53-2159	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-242-NDOH</u>	
	EACH		- With lock.	\$ <u>231.71</u>
		425-40-53-2209	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-242-LDOD</u>	
		425-40-53-2258	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-242-LDOH</u>	
<b>10. 42" width; Three openings high.</b>				
	EACH		- Without lock.	\$ <u>303.92</u>
		425-40-53-2308	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-342-NDOD</u>	
		425-40-53-2357	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-342-NDOH</u>	
	EACH		- With lock.	\$ <u>316.39</u>
		425-40-53-2407	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-342-LDOD</u>	
		425-40-53-2456	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-342-LDOH</u>	

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<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>11. 42" width; Four openings high.</b>				
	EACH		- Without lock.	\$ <u>398.75</u>
		425-40-53-2506	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-442-NDOD</u>	
		425-40-53-2555	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-442-NDOH</u>	
	EACH		- With lock.	\$ <u>411.22</u>
		425-40-53-2605	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-442-LDOD</u>	
		425-40-53-2654	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-442-LDOH</u>	
<b>12. 42" width; Five openings high; Top opening shall be a roll out shelf with lift-up receding door.</b>				
	EACH		- Without lock.	\$ <u>479.37</u>
		425-40-53-2704	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-542-NDOD</u>	
		425-40-53-2753	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-542-NDOH</u>	
	EACH		- With lock.	\$ <u>491.84</u>
		425-40-53-2803	With 3 (three) shelf dividers per opening. Haworth #: <u>LFSS-542-LDOD</u>	
		425-40-53-2852	With 1 (one) hanging folder frame per opening. Haworth #: <u>LFSS-542-LDOH</u>	



**TYPE 4 - Overfile Cabinet; Fixed shelf; per the attached specifications.**

<u>Item</u>	<u>Unit</u>	<u>Commodity #</u>	<u>Description</u>	<u>Unit Price</u>
<b>1. 30" width; One opening high.</b>				
	EACH	425-40-87-1003	- Without sliding doors; Without lock. Haworth #: <u>LVSN-230</u>	\$ <u>121.51</u>
	EACH	425-40-87-1052	- With sliding doors; Without lock. Haworth #: <u>LVSS-230-N</u>	\$ <u>146.74</u>
	EACH	425-40-87-1102	- With sliding doors; With lock. Haworth #: <u>LVSS-230-L</u>	\$ <u>165.88</u>
<b>2. 36" width; One opening high.</b>				
	EACH	425-40-87-1151	- Without sliding doors; Without lock. Haworth #: <u>LVSN-236</u>	\$ <u>125.57</u>
	EACH	425-40-87-1201	- With sliding doors; Without lock. Haworth #: <u>LVSS-236-N</u>	\$ <u>151.09</u>
	EACH	425-40-87-1250	- With sliding doors; With lock. Haworth #: <u>LVSS-236-L</u>	\$ <u>170.23</u>
<b>3. 42" width; One opening high.</b>				
	EACH	425-40-87-1300	- Without sliding doors; Without lock. Haworth #: <u>LVSN-242</u>	\$ <u>127.60</u>
	EACH	425-40-87-1359	- With sliding doors; Without lock. Haworth #: <u>LVSS-242-N</u>	\$ <u>158.92</u>
	EACH	425-40-87-1409	- With sliding doors; With lock. Haworth #: <u>LVSS-242-L</u>	\$ <u>178.06</u>

The percentage (%) discount from the manufacturer's current printed list price catalog used to calculate the State prices for ALL REGIONS:  
**71 % DISCOUNT OFF LIST.**

PLEASE NOTE THAT ALL PRICES FOR REGIONS I, II, III, IV AND V (LOWER PENINSULA) ARE **F.O.B. DELIVERED AND INSTALLED**  
PLEASE NOTE THAT ALL PRICES FOR REGION VI (UPPER PENINSULA) ARE **F.O.B. DELIVERED (DROP SHIP)**



STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

June 7, 2000

CHANGE NOTICE NO. 6  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc. One Haworth Center Holland, MI 49423</b>	TELEPHONE Donna Minarik <b>(616) 393-3572</b>
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40 <b>File Cabinets, Lateral - Statewide Contract</b>	
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>June 7, 2002</b>	
TERMS <b>Net 30 Days</b>	SHIPMENT <b>Within 45 Days ARO</b>
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>	

**CHANGE(S):**

Effective June 7, 2000, this contract is hereby **EXTENDED** for twenty-four (24) months.  
The new ending date for this contract is **June 7, 2002**.

All other contract specifications, prices, terms and conditions remain the same.

**AUTHORITY/REASON:**

Per extension letter from buyer dated 5-16-00, vendor signature of agreement from Ward Smith dated 5-18-00 and in accordance with the contract terms and conditions.

**INCREASE: \$2,424,000.00**

**REVISED CONTRACT TOTAL: \$8,752,214.77 (\$6,328,214.77 + \$2,424,000.00)**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

May 22, 2000

CHANGE NOTICE NO. 5  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR		TELEPHONE Donna Minarik <b>(616) 393-3572</b>
Haworth, Inc. One Haworth Center Holland, MI 49423		VENDOR NUMBER/MAIL CODE
		BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40		
File Cabinets, Lateral - Statewide Contract		
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>June 7, 2000</b>		
TERMS	SHIPMENT	
<b>Net 30 Days</b>	<b>Within 45 Days ARO</b>	
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM <b>Holland, MI</b>	
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>		

**CHANGE(S):**

Effective May 29, 2000, this contract is hereby **EXTENDED** for nine (9) days.  
The new ending date for this contract is **June 7, 2000**.

All other contract specifications, prices, terms and conditions remain the same.

**AUTHORITY/REASON:**

Per extension letter from buyer dated 5-16-00, vendor signature of agreement from Ward Smith dated 5-18-00 and in accordance with the contract terms and conditions.

**INCREASE: NO CHANGE**

**Total Estimated Contract Value Remains: \$6,328,214.77**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

March 9, 2000

CHANGE NOTICE NO. 4  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR		TELEPHONE Donna Minarik <b>(616) 393-3572</b>
Haworth, Inc. One Haworth Center Holland, MI 49423		VENDOR NUMBER/MAIL CODE
		BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40		
File Cabinets, Lateral - Statewide Contract		
CONTRACT PERIOD		From: <b>March 18, 1996</b> Thru: <b>May 29, 2000</b>
TERMS	SHIPMENT	
<b>Net 30 Days</b>	<b>Within 45 Days ARO</b>	
F.O.B.	SHIPPED FROM	
<b>See attached "Additional Information Sheet"</b>	<b>Holland, MI</b>	
MINIMUM DELIVERY REQUIREMENTS		
<b>1 (one) file cabinet</b>		

**CHANGE(S):**

- Effective 3/18/2000, this contract is hereby **EXTENDED** for two (2) months and ten (10) days. The new ending date for this contract is **May 29, 2000**.
- Effective 2/1/2000, this contract is hereby changed as follows: Please refer to all attachments for detailed explanation of changes.
  - The "ENTIRE" HAWORTH 950 SERIES LATERAL FILE CABINET Product Line (WITH THE EXCEPTION OF RADIUS EDGE) is hereby added to this contract at the current contract discount structure by region. Please refer to the attached HAWORTH (950 SERIES) CASEGOODS/FILES/STORAGE LIST PRICES, DATED NOVEMBER 1998 for product detail.
  - Please note the attached "REVISED ADDITIONAL INFORMATION SHEET" reflects changes to the Haworth contact person(s) and phone numbers.
  - Please note the attached updated 950 Series copy of available SYSTEMS/FREESTANDING TRIM AND LAMINATE COLOR OPTIONS REPLACES ALL PREVIOUS COLOR CHARTS FOR THIS CONTRACT.

- 3. If an agency requires assistance with selection of a custom lateral file, it is recommended that the agency telephone the appropriate Haworth dealer covering that geographic region for assistance.**

All other specifications, prices, terms and conditions for this contract remain the same.

**AUTHORITY/REASON:**

Per letters from buyer dated 8/11/99 and 2/23/2000, vendor signatures of agreement dated 8/13/99 & 3/1/2000, and in accordance with the contract terms and conditions.

**INCREASE: -0-**

**Current Contract Total Cost: \$6,328,214.77**

**(please note that no money was added to the remaining balance in MAIN due to this change notice. The current remaining balance is sufficient to cover the time extension.)**

STATE OF MICHIGAN  
DEPARTMENT OF MANAGEMENT AND BUDGET  
OFFICE OF PURCHASING  
P.O. BOX 30026, LANSING, MI 48909  
OR  
530 W. ALLEGAN, LANSING, MI 48933

March 12, 1999

CHANGE NOTICE NO. 3  
TO  
CONTRACT NO. 071B6000468  
between  
THE STATE OF MICHIGAN  
and

NAME & ADDRESS OF VENDOR		TELEPHONE Ginger Vaughn-Hoekstra <b>(616) 393-3695</b>
Haworth, Inc. One Haworth Center Holland, MI 49423		VENDOR NUMBER/MAIL CODE
		BUYER (517) 241-1649 <b>Trish McKenna-Ley</b>
NIGP #425-40		
File Cabinets, Lateral - Statewide Contract		
CONTRACT PERIOD From: <b>March 18, 1996</b> Thru: <b>March 17, 2000</b>		
TERMS	SHIPMENT	
<b>Net 30 Days</b>	<b>Within 45 Days ARO</b>	
F.O.B. <b>See attached "Additional Information Sheet"</b>	SHIPPED FROM <b>Holland, MI</b>	
MINIMUM DELIVERY REQUIREMENTS <b>1 (one) file cabinet</b>		

**CHANGE(S):**

Effective 3/18/99, this contract is hereby **EXTENDED** for twelve (12) months.  
The new ending date for this contract is **March 17, 2000**.

All other specifications, prices, terms and conditions remain the same.

**AUTHORITY/REASON:**

Per letter of request from buyer (Trish McKenna-Ley) dated 2/11/99, vendor signature of agreement from Ward Smith dated 2/12/99, and in accordance with the contract terms and conditions.

**INCREASE: \$ 1,295,000.00**

**CURRENT TOTAL CONTRACT COST: \$ 6,328,214.77 (\$5,033,214.77 + \$1,295,000.00)**